



## Peter Mewse

Senior Director, Channel Development

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As the Director of Channel Development, Peter Mewse is responsible for several of the firm's commercial programs including third-party distribution, relationship management and referral management. Mr. Mewse leads a global team designed to advance the firm's business development efforts through commercial collaboration with a focus on finding and cultivating high-value relationships in untapped markets.

Mr. Mewse has substantial experience developing complex commercial propositions, managing client relationships and negotiating global agreements across a wide range of sectors and geographies, having held corporate sales and commercial roles at multinational telecoms and IT conglomerate Vodafone Global Enterprise.

Before joining Kobre & Kim, Mr. Mewse spent two years at Freshfields Bruckhaus Deringer, where he was responsible for driving commercial optimization initiatives, primarily within the financial institutions sector.

### Education

- University of Reading, BA