



Igor Margulyan

Lawyer

NEW YORK

800 Third Avenue
New York, New York
10022
+1 212 488 1263

igor.margulyan@kobrekim.com

Igor Margulyan is an experienced litigator who represents clients with global business interests in complex international disputes. His matters often involve parallel civil, criminal and regulatory proceedings in multiple jurisdictions, including the U.S., Europe, Russia and the broader CIS region, Cyprus, as well as key offshore jurisdictions (such as the Cayman Islands, the Cook Islands and the BVI).

Drawing on his extensive experience handling cross-border disputes, Mr. Margulyan regularly advises high-net-worth individuals on development and execution of multijurisdictional litigation strategies in high-stakes matters that involve allegations of fraud, misappropriation of assets and other misconduct. Mr. Margulyan also frequently works with high-net-worth clients and their advisors to develop strategies aimed at managing risks to their assets and business interests, such as by performing asset stress tests and clean funds analyses.

Additionally, Mr. Margulyan is experienced in counseling clients on asset tracing and asset recovery tactics in connection with enforcement of judgments and arbitral awards, both in and outside the United States. Most recently, Mr. Margulyan obtained, on behalf of a judgment creditor, an asset turnover order against a director based on evidence that said director embezzled funds from the judgment debtor. Thereafter, on appeal, Mr. Margulyan successfully argued for the affirmance of that turnover order before the U.S. Court of Appeals for the Seventh Circuit. The resolution of that appeal resulted in a precedent-setting decision from the Seventh Circuit concerning the ability of judgment creditors to recover assets from parties other than the judgment debtor.

Before joining Kobre & Kim, Mr. Margulyan practiced at Orrick, Herrington & Sutcliffe LLP, where he was a member of the firm's Complex Litigation & Dispute Resolution group and focused his practice on cross-border commercial litigation.

Admissions

- New York
- U.S. Court of Appeals for the Second Circuit
- U.S. Court of Appeals for the Seventh Circuit
- U.S. District Court for the Southern District of New York
- U.S. District Court for the Eastern District of New York

Education

- Fordham University School of Law, JD
- Columbia University, BA

Languages

- Russian

Select Engagements

- Representation of two Russian high-net-worth individuals in connection with an investigation by Russian authorities into a Russian financial institution founded by our clients. We coordinated the global defense of our clients against cross-border legal assistance requests in the U.S., Europe and several offshore jurisdictions, acted as counsel in civil litigation in the U.S. and implemented defensive strategies against asset forfeiture proceedings through strategic use of asset stress tests and clean funds analyses.
- Representation of ultra-high-net-worth individual in developing an asset recovery strategy to enforce US \$100+ million French arbitration award.
- Representation of high-net-worth individual and his venture capital firm in developing litigation strategy aimed at monetizing the client's investment in a public Cayman Islands company involved in a shareholder derivative action in the U.S.
- Representation of ad hoc group of originally senior secured bondholders in Incora bankruptcy, including funds and accounts managed by BlackRock, J.P. Morgan Asset Management and Golden Gate Capital, to challenge unauthorized lien-strip transaction undertaken by funds managed by Platinum Equity, Silver Point Capital, PIMCO and Carlyle.
- Representation of bankruptcy trustee, as special counsel for international asset recovery, in multijurisdictional fraudulent transfer proceedings and judgment enforcement actions arising from the bankruptcy of Petters Company Inc. that was involved in the US \$5 billion+ Ponzi scheme.
- Representation of two Russian banks in connection with multiple parallel proceedings in the U.S. the U.K. and Russia involving Russian-law tort claims for \$100+ million in damages against the banks' founder and former senior executive.
- Representation of a global energy company in a coordinated investigation concerning potential collusion involving a sovereign government.
- Representation of a Russian venture capital firm in federal court litigation involving alleged Racketeer Influenced and Corrupt Organizations Act violations, fraud, breach of contract, breach of fiduciary duty and other claims.
- Representation of Russia's largest commercial bank in a contract dispute arising out of commercial guaranties governed by Russian law.
- Representation of a major European telecommunications company in arbitration arising out of a shareholders agreement related to investments in one of Russia's largest mobile phone service providers.
- Representation of a U.S. investment fund in a shareholders dispute arising out of an investment in an Indian securities business.

KOBRE & KIM

Professional & Community Involvement

- International Bar Association, Member

Publications & Presentations

- Co-author, "Forum Non Conveniens. How to transfer a court case from the US to Russia" (*Corporate Lawyer*, August 2017) (in Russian)
- Co-author, "Personal Jurisdiction of the US Courts. When a foreign company may become a defendant" (*Corporate Lawyer*, June 2017) (in Russian)
- Co-author, "Fee-Shifting Effect of Choice-of-Law Clauses" (*New York Law Journal*, May 2017)