



Kobre & Kim Analyst Program

KOBRE & KIM

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What Is The Analyst Program?

- A highly selective program designed to give recent graduates from top-tier schools exposure to the legal field.
- Analysts provide research, knowledge and insight into sophisticated markets and a broad suite of highly specialized financial products.
- Analysts work alongside lawyers from the inception of the investigative phase of cases through actual litigation across all product groups and jurisdictions.
- Analysts typically remain at the firm for at least two years, although many stay for a third or fourth year.
- **All Analysts work under the supervision of attorneys.**
- **All analysts undergo an initial two weeks of rigorous training prior to joining case teams as well as additional trainings each quarter.**

Why Do We Have The Analyst Program?

- The Analyst Program maximizes the value we provide to clients.
- There is a premium associated with all work generated by an attorney, but **not all substantive work in support of a client's position requires a law degree.**
- Having Analysts enables attorneys to devote their attention to the legal complexities and strategy at hand.

What Does A Typical Analyst Look Like?

- No two analysts have the exact same background; we look for analysts who can bring unique perspectives to a case team.
- Characteristics of an Analyst:
 - Graduate of top-tier university
 - Strong academic record
 - Demonstrated work ethic
 - Excellent writing, research, teamwork, critical thinking, analytical, and communication skills
 - History of engaging in positions of leadership
- Analysts frequently speak one or more languages, have specialized knowledge of geographic regions, or possess previous experience in the finance sector.

What Does An Analyst Do For Your Case?

- As integral members of a case team, Analysts' tasks include:
 - Conducting factual and financial analysis and legal research;
 - Providing strategic input based on their knowledge of the case facts;
 - Drafting and filing court documents;
 - Preparing for court appearances, depositions, client meetings and witness interviews; and
 - Managing short-term and long-term investigative projects.

What Does An Analyst Do For Your Case?

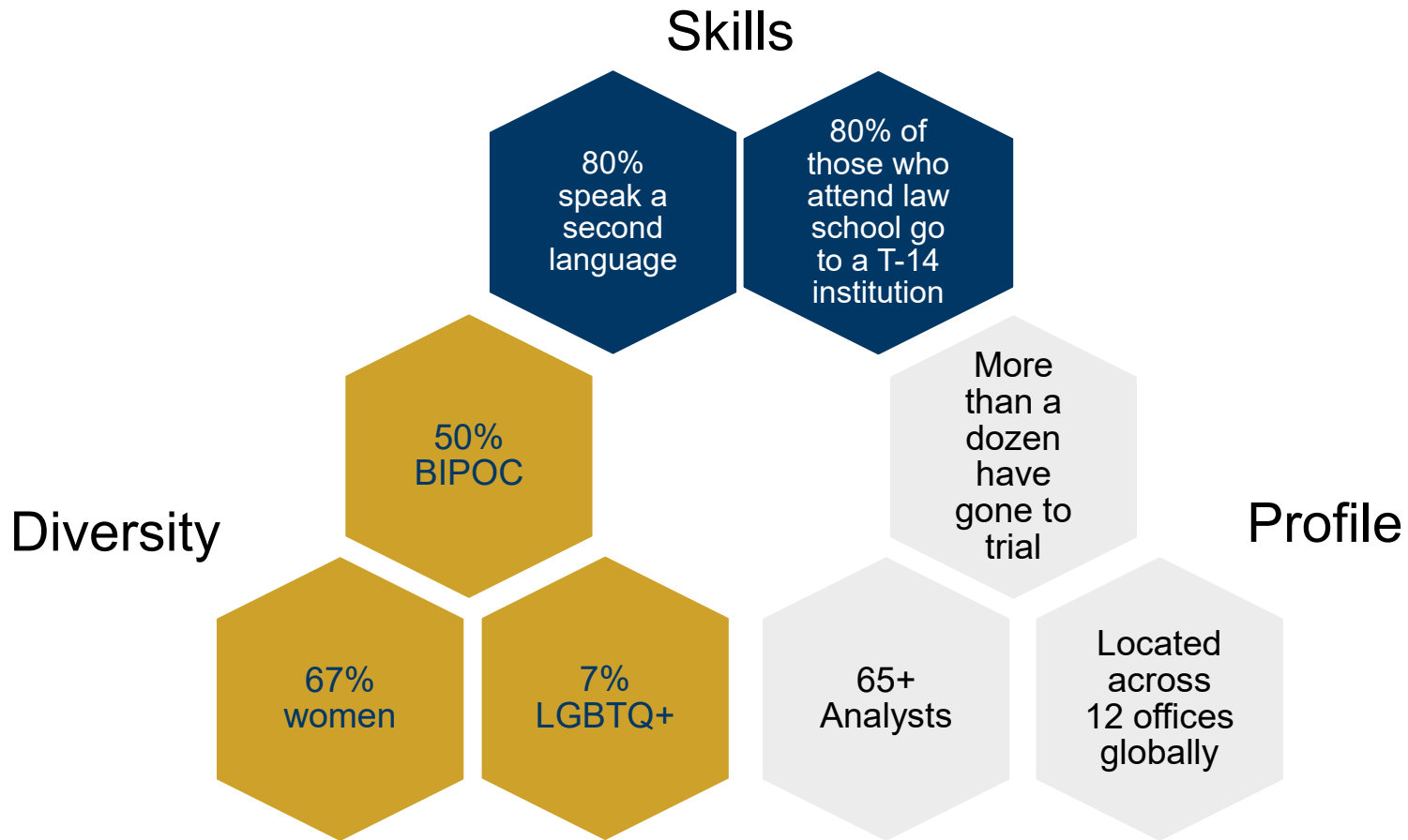
- On a day-to-day basis, this can mean:
 - Drafting a factual chronology for reference during a criminal or civil trial;
 - Researching precedents in specific jurisdictions to anticipate court holdings and inform strategy development;
 - Assisting attorneys with preparation for settlement negotiations before a mediator; or
 - Preparing an outline and compiling exhibits for a fact or expert deposition.

- Analysts differ from Paralegals in that they are expected to work on substantive legal and financial projects.

How Does An Analyst Add Value To Your Case?

- **Analyst serve as the factual backbone of a case team.**
- Many Analysts speak more than one language, have specialized knowledge of a particular region, or previous experience in the financial sector.
 - When staffing analysts to a case, we identify which of these skills best strengthen our ability to advance your position.
- Analysts also encourage their teams to think outside of the box when devising new strategies to solve a client's problem.
- Analysts who gain extensive experience in a particular product group can go on to become Specialists at the firm.

Analysts By The Numbers (Global)



Where Do Analysts Go After K&K?

- Most pursue careers in business, law or consulting
- 75% of analysts have pursued graduate school of some kind
 - Among those pursuing graduate school, about 55% attend law school
 - 80% of those pursuing law school attend a top 14 U.S. law school
- Analysts may also stay at the firm longer and continue professional development through certifications (CFE, OSINT) and Specialist paths.

For Additional Information

- For additional information on our Analysts and the Analyst Program:
 - The backgrounds of all current Analysts, including our Specialist Analysts, can be found at <https://kobrekim.com/people/>
 - Resources on the Analyst Program can be found at <https://kobrekim.com/careers/the-analyst-program/>



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Thank you